

**Abilities In Motion**  
**Profit and Loss by Class**  
January - December 2022

	Total Alliston Location	Canada Jobs, Alliston	Canada Jobs, London	Canada Life	General	Hands Across the Water	OTF Community Grant	OTF Resilient Grant	Regatta	Westminster College Grant	TOTAL
<b>INCOME</b>											
Canada Summer Jobs , Prior Years Funding	0.00	569.00									569.00
Grants and Funding	0.00	4,552.00	5,065.00	2,000.00			14,506.04	2,737.42	2,000.00	4,679.17	35,539.63
Indirect Public Support	100.00				715.00	3,659.97					4,474.97
Other income	400.00				5.06						405.06
Other Types of Income	205.00				224.68						429.68
Program Income	5,171.50										5,171.50
Public Support	0.00								1,150.00		1,150.00
Sales	0.00										0.00
<b>Total Income</b>	<b>\$ 5,876.50</b>	<b>\$ 5,121.00</b>	<b>\$ 5,065.00</b>	<b>\$ 2,000.00</b>	<b>\$ 944.74</b>	<b>\$ 3,659.97</b>	<b>\$ 14,506.04</b>	<b>\$ 2,737.42</b>	<b>\$ 3,150.00</b>	<b>\$ 4,679.17</b>	<b>\$ 47,739.84</b>
<b>COST OF GOODS SOLD</b>											
Badges	805.53										805.53
Cost of Goods Sold	0.00					191.05				4,679.17	4,870.22
Instructor Fees (Kayak/Canoe Misc)	2,443.75						1,912.00		262.50		4,618.25
Membership Fees (Income Waived)	0.00				-1,200.00		1,200.00				0.00
Paddle Fees (Income/Waived)	0.00				-1,800.00		1,800.00				0.00
Regatta Expenses	0.00								2,614.60		2,614.60
Travel/Mileage Expense	0.00								420.79		420.79
<b>Total Cost of Goods Sold</b>	<b>\$ 3,249.28</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>-\$ 3,000.00</b>	<b>\$ 191.05</b>	<b>\$ 4,912.00</b>	<b>\$ 0.00</b>	<b>\$ 3,297.89</b>	<b>\$ 4,679.17</b>	<b>\$ 13,329.39</b>
<b>GROSS PROFIT</b>	<b>\$ 2,627.22</b>	<b>\$ 5,121.00</b>	<b>\$ 5,065.00</b>	<b>\$ 2,000.00</b>	<b>\$ 3,944.74</b>	<b>\$ 3,468.92</b>	<b>\$ 9,594.04</b>	<b>\$ 2,737.42</b>	<b>-\$ 147.89</b>	<b>\$ 0.00</b>	<b>\$ 34,410.45</b>
<b>EXPENSES</b>											
Equipment & Boat Supplies	119.73			2,281.41							2,401.14
OPERATION, ADMIN	22.44				1,857.64	175.00	2,021.08	228.13			4,304.29
Other Types of Expenses	0.00				100.00						100.00
Payroll Expenses	0.00	4,552.00	5,065.00				7,572.96	2,509.29			19,699.25
Promotion/advertising	0.00				246.48						246.48
Volunteer Recognition	200.00										200.00
<b>Total Expenses</b>	<b>\$ 342.17</b>	<b>\$ 4,552.00</b>	<b>\$ 5,065.00</b>	<b>\$ 2,281.41</b>	<b>\$ 2,204.12</b>	<b>\$ 175.00</b>	<b>\$ 9,594.04</b>	<b>\$ 2,737.42</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 26,951.16</b>
<b>PROFIT</b>	<b>\$ 2,285.05</b>	<b>\$ 569.00</b>	<b>\$ 0.00</b>	<b>-\$ 281.41</b>	<b>\$ 1,740.62</b>	<b>\$ 3,293.92</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>-\$ 147.89</b>	<b>\$ 0.00</b>	<b>\$ 7,459.29</b>